

Paxport

Business Travel Online

20.08.2020

Vipservice. Diversified business portfolio



Corporate Travel

We help in business trips organization for over 20 years



Event Management

Our customers can enjoy the whole range of MICE services



Online Travel Agency

Our customers buy more than 12 500 000 tickets yearly



Subagent Network

Our offices serve more than 12 000 subagents

Vipservice. Diversified business portfolio



In-house Development

Our developers offer In-house IT solutions and travel tools



Tourism Services

We arrange vacation in any of 251 countries



Retail Ticket Servicing

24/7 ticket offices in the airports of Russia



Training Center

Over the years, our employees have trained more than 2,000 specialists

Vipservice. Diversified business portfolio



Federal Network of
Service Centers

Passenger support
and information



Hermitage Hotel
Rostov-on-Don

Hotel service and
accommodation



GorodOtel Hostels
Moscow, Yekaterinburg

Hotel service and
accommodation



Don Quixote Hotel
Rostov-on-Don

Hotel service and
accommodation

Vipservice Holding. Figures and facts

over **20**
years in business

13,000 subagents, legal entities

4,500
points of sale
throughout
the network

Over
1,600
employees

Net assets
2,700,000,000
rub.

5
call centres

90
service centres

84
spot out in Forbes ranking of
largest private Russian
companies

90
bln rub. turnover
in 2018

Equity capital
1,000,000,000
rub.

7
regional
offices
and representatives

4
offices in
Moscow

Top managers



Irina Solovieva

General Director,
Holding Vipservice



Olga Dolgova

Managing Director,
Corporate Business



Alexey Kushkin

Commercial Director,
Corporate Business

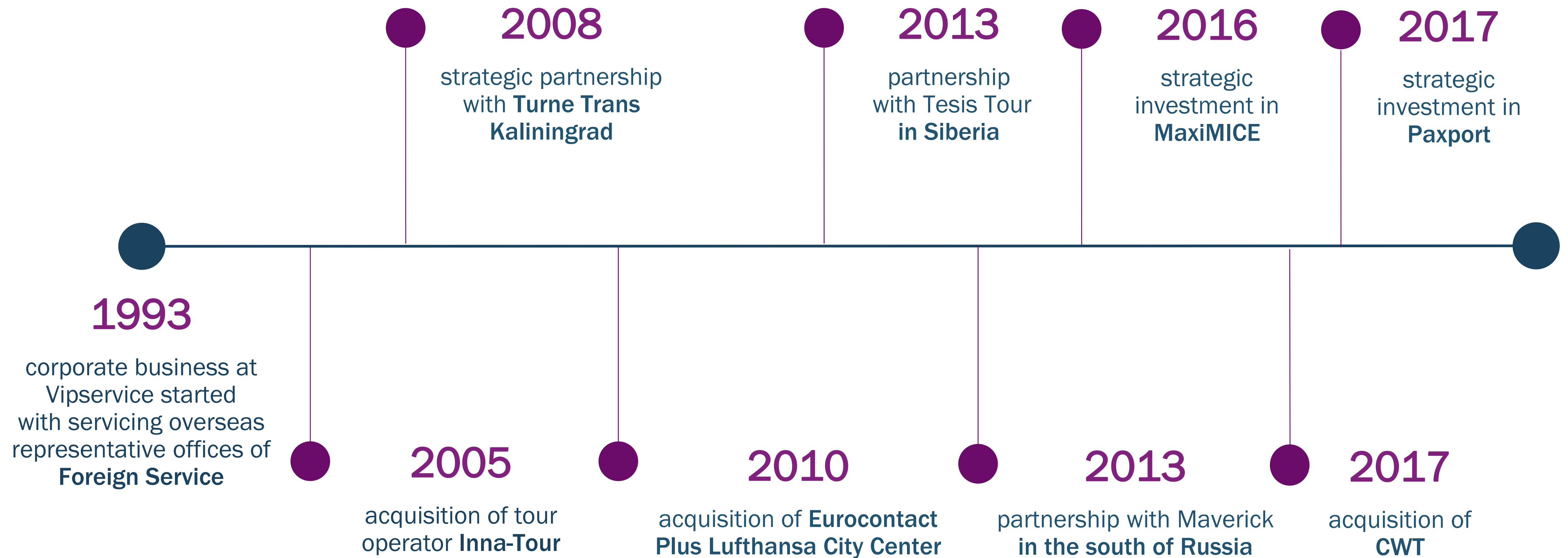


Mila Sidorina

Customer Service Director,
Corporate Business

From consolidation to expansion

Vipservice (Corporate business) — second largest in Russia



Vipservice corporate business in numbers

20

Bln. rubles

Corporate turnover 2018

1995

Year of

Becoming the leading
TMC in Russia

1500+

customers

Trust us with their business
trips

92,1%

customer

Retention rate

7

years

Average contract with a client

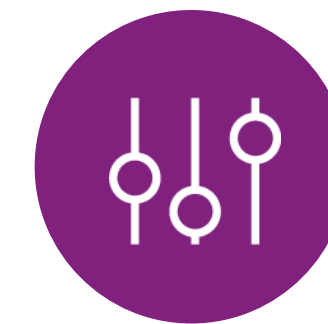
Business travel lab. From expenses to investments

Vipservice is a high-technology agency with business travel expertise, combining high-class consulting and convenient service before, during and after a business trip



Effective business trip management

Full service in business travel management.



Flexible and convenient financial tools

Deferred payment up to 58 days using Business Travel Account



In-house high-tech travel solutions

Unique IT solutions allowing to spare up to 80% of efforts and up to 30% of travel budget



Safe business trips

Risk management and safety for passengers together with international leaders ISOS, iJet

Introducing Paxport

Paxport

Business travel online

B2B platform for business
travel planning and
organization

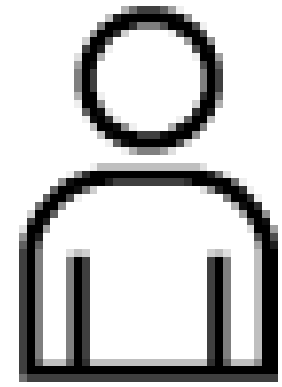


Customers

Our customers annually book more than 2,000 tickets and hotels

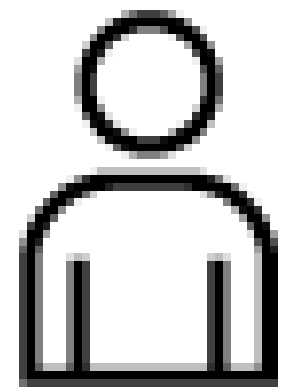


Paxport — @self-service business travel@



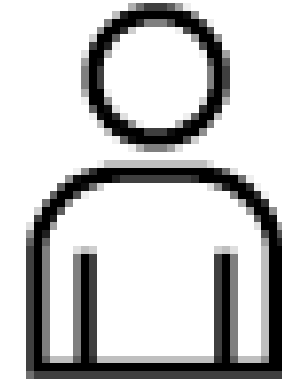
Staff

Arranging services for their trips within the accepted budget at any time and from any device.



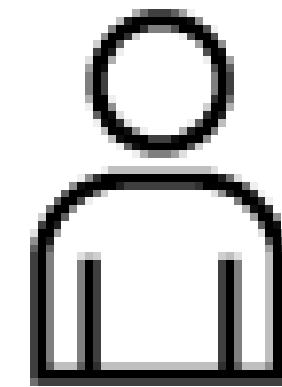
Travel coordinator

Designing services for your colleagues becomes simple and within budget. The services are easy to manage. All in one place.



Accountants

One supplier for all types of services. Clear interaction and the widest set of accounting documents by request.



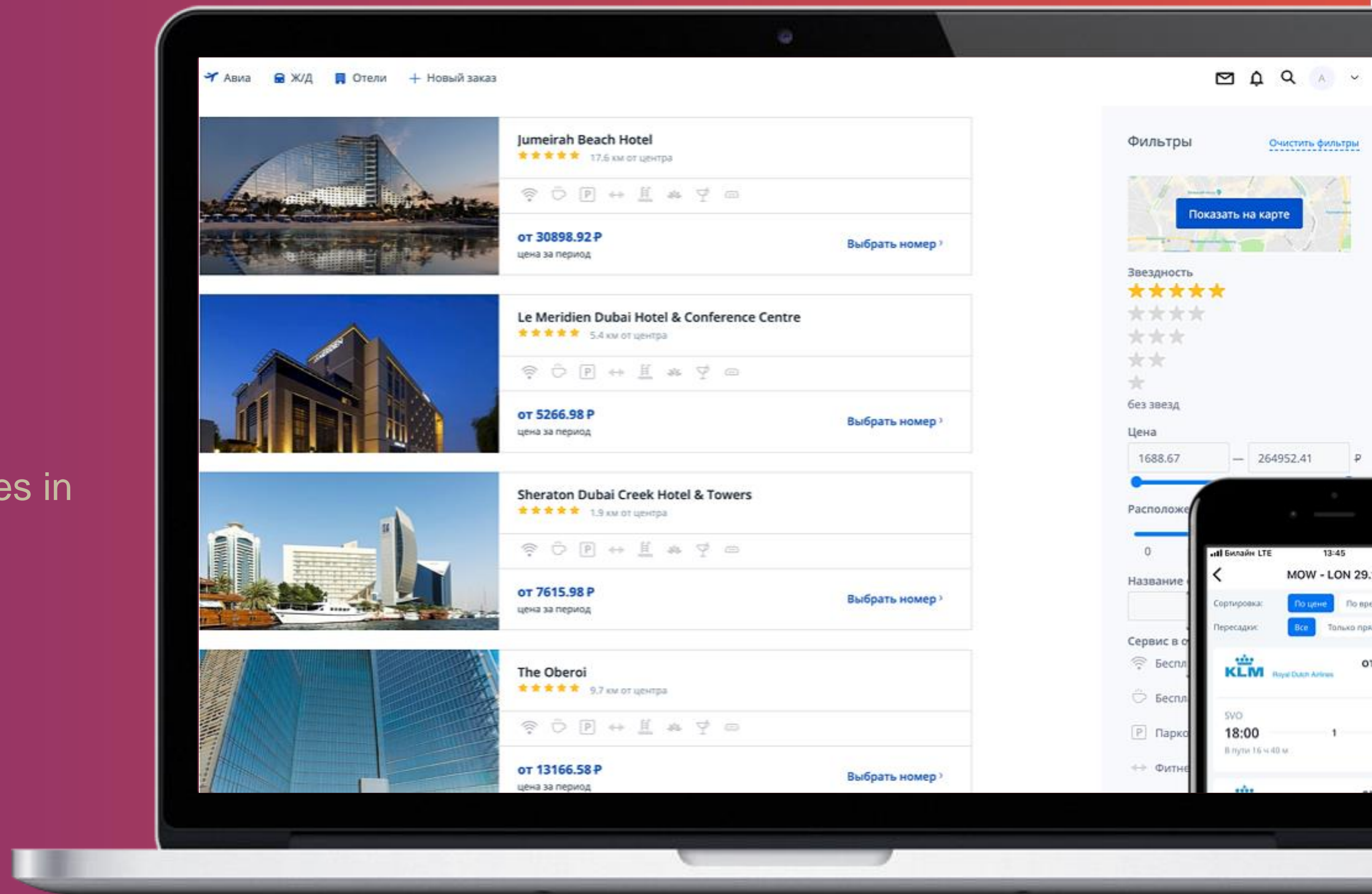
Boss

Business travel expenses, opportunities for budget savings and violations of travel policies are clearly visible.

Paxport Online

Quick and friendly

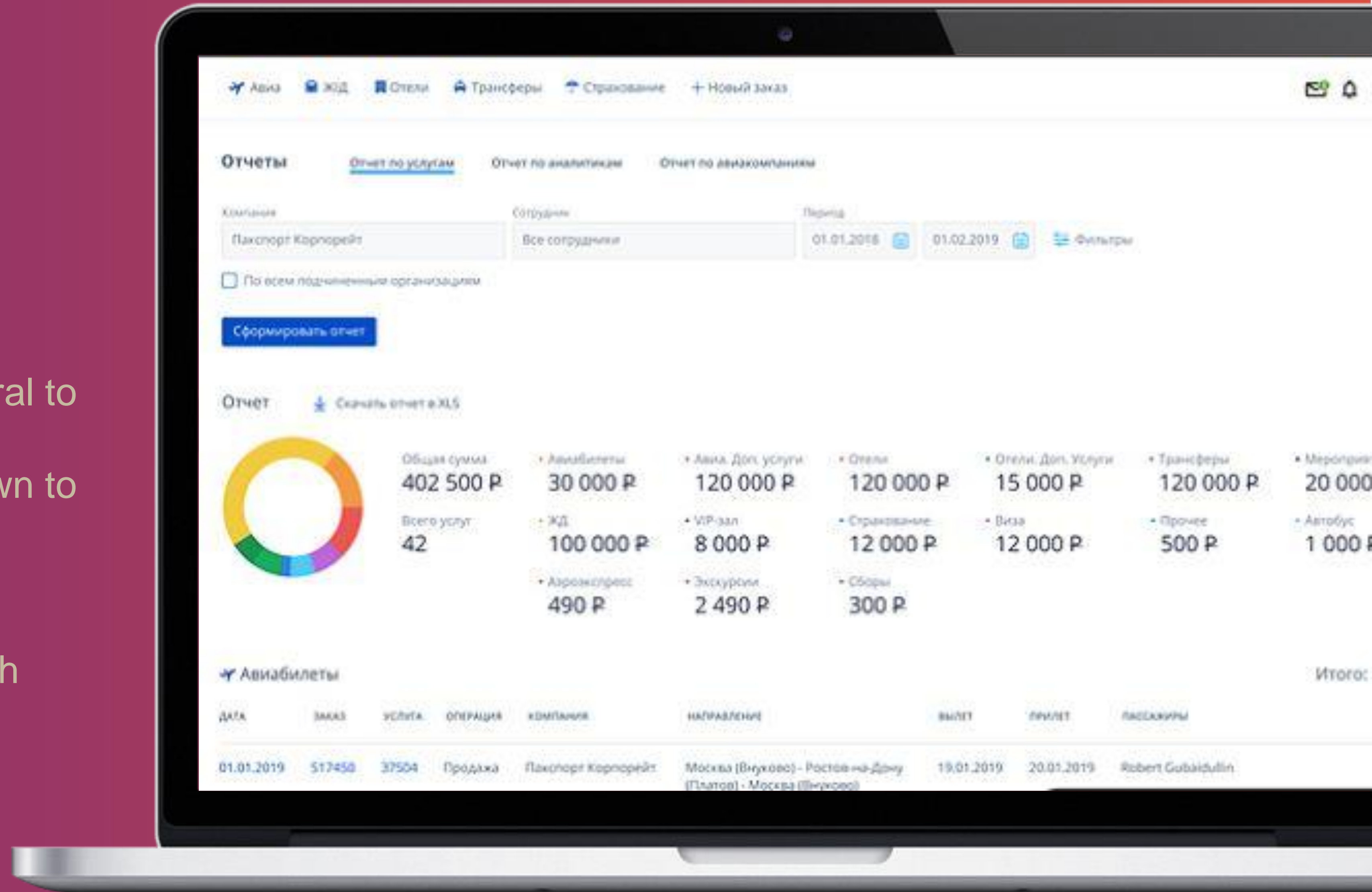
- Arrange business travel services in minutes
- Monitor orders
- Work smarter



Paxport and OKO integration

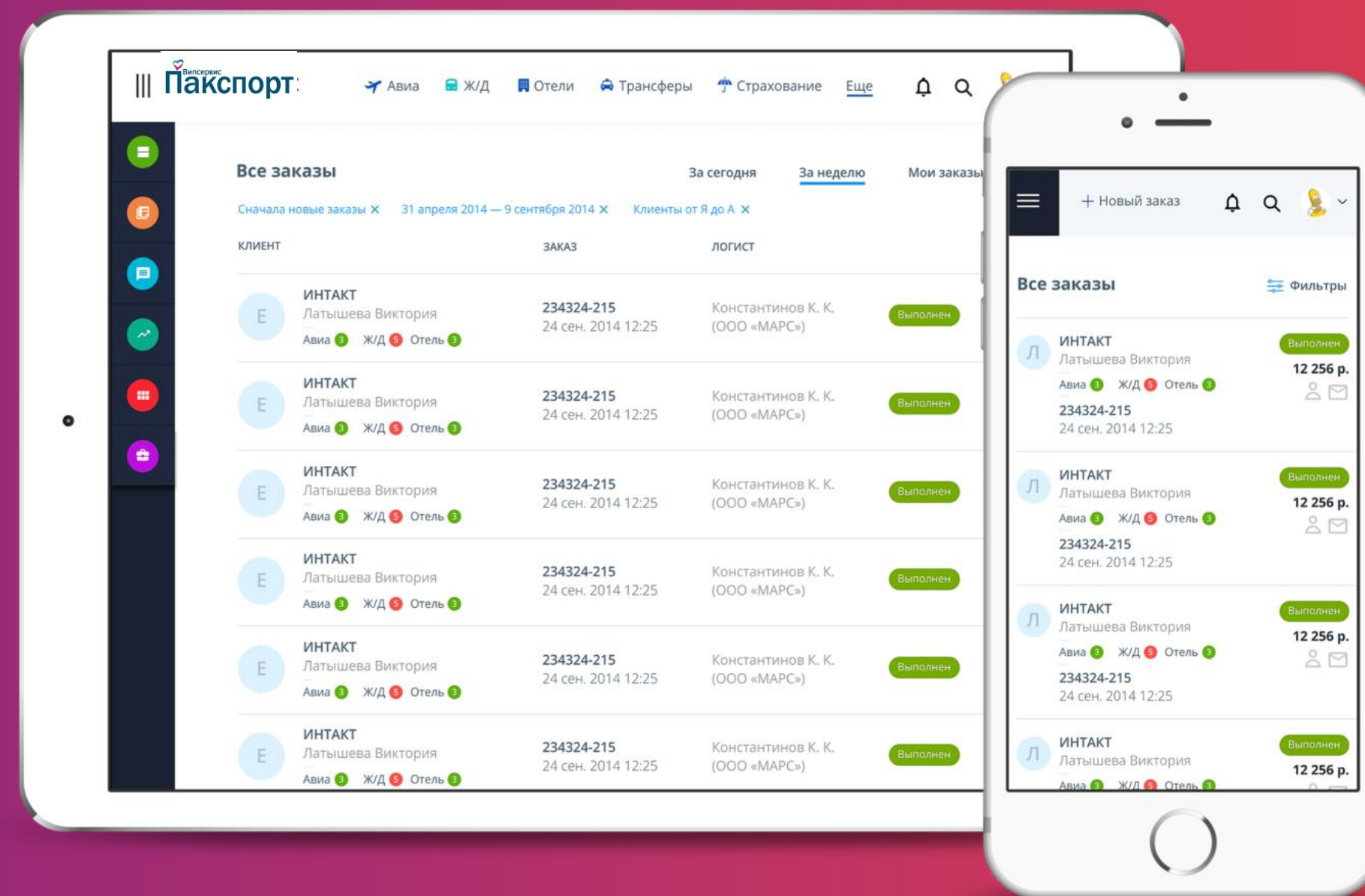
Business travel analytics

- Drill-down analytics from general to details
- Cost control and cost audit down to the individual passenger
- Convenient reports for management
- The ability to integrate data with your IT-systems



Paxport

Your business trips
on any device at
any time



All business trip booking
options in a mobile app

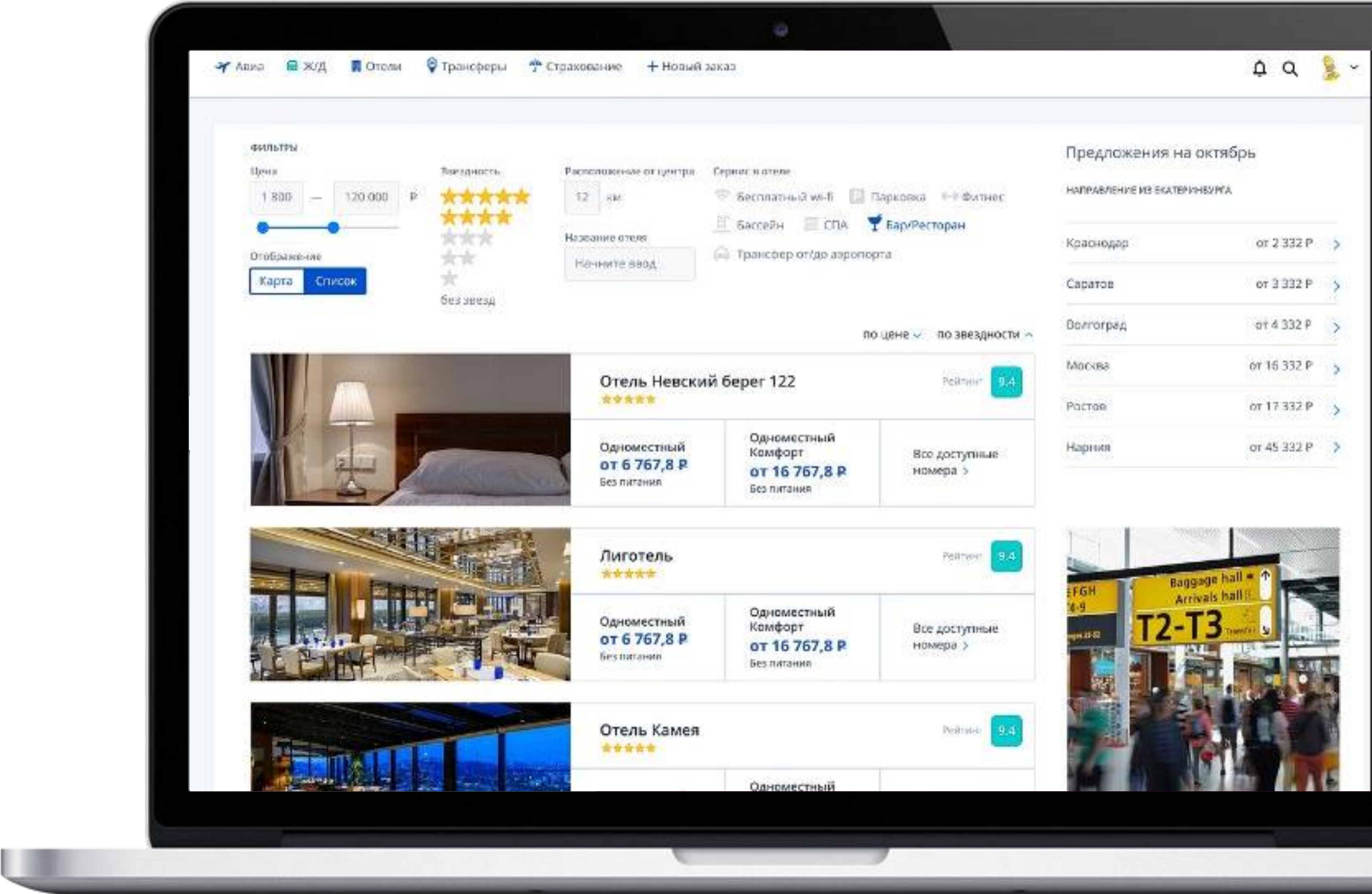
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Google Play

Try for free

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You can order Paxport demo today

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